

HAIC Monthly Survey



HELLENIC **ASSOCIATION** OF INSURANCE COMPANIES

January - April 2025

Executive Summary

Survey Factors

- o Monthly survey with questionnaire
- o Classification of insurance branches according to Law 4364 /2016
 - Non-Life Insurance
 - Life Insurance
- Comparison of gross direct written premium production of the same enterprises versus 2024
- Source: monthly reports of insurance undertakings which have not been audited by statutory auditors

Participation in the survey

- 46 Insurance Enterprises
 - 26 Insurance Enterprises established in Greece (S.A.)
 - 1 Mutual Insurance Cooperative
 - 13 Branches of foreign Insurance Enterprises
 - 6 European Insurance Enterprises under the freedom to provide services status

Survey Results		Jan - Apr 2025	/ Jan - Apr 2024
	o Total Insurance Premium	1,902,440,937.82	+1.1%
	o Life Insurance Premium	875,675,697.54	-4.8%
	o Non-life insurance premium	1,026,765,240.28	+6.9%
	Of which: Motor third party Liability	271,465,572.70	+1.8%

(i)

The collection and processing of data provided to HAIC, follow the rules of its information security policy. The results of HAIC's surveys are reported only in aggregate form for all participating companies, without recording individual company data or revealing company data, ensuring absolute confidentiality and secrecy of the data. The data are not disclosed to third parties and their use is strictly limited to statistical purposes, in full compliance with the applicable institutional and regulatory framework.

HAIC conducts a monthly survey of premium production among its Member Companies. A total of 46 insurance enterprises responded, of which 41 were active in Non-Life insurance and 14 in Life insurance.

Of the 46 insurance enterprises, 26 were established in Greece in the form of S.A. Insurance Company, 1 in the form of mutual insurance cooperative, 13 as branches of a foreign insurance enterprise and 6 European insurance enterprises operating under the freedom to provide services status.

According to the collected data (after adjusting the data of the previous period with newer replies), a comparison of the premium production of the period January - April 2025 of the above enterprises, with that of the same period for 2024 of the same enterprises is following:

Table 1: January - April 2025 Insurance Premium (€)

	January - April 2025	Versus 2024
Life Insurance	875,675,697.54	-4.8%
Non-Life Insurance	1,026,765,240.28	+6.9%
Out of which		
Motor third party liability	271,465,572.70	+1.8%
Other non-life	755,299,667.58	+8.8%
Total	1,902,440,937.82	+1.1%

The figures reported refer to the total gross written premium from direct insurance (accepted reinsurance premium is not included) in full amounts (periodic payments and one-off payment of premiums as well), as they are classified in the insurance branches according to Law 4364/2016 (after adjusting the data of the previous period).

The following tables record in detail the results of premium production survey per insurance branch (Life and Non-Life) for January - April 2025 as well as their percentage change compared to the corresponding period of 2024:

Table 2: Life Insurance (€)

	January - April 2025	Share	Versus 2024
I. Life Insurance	410,120,988.44	46.8%	-2.6%
III. Life Insurance linked to investments	373,807,720.49	42.7%	-3.4%
VI. Capitalization	0.00	0.0%	
VII. Management of group pension funds	91,746,988.61	10.5%	-18.2%
Total	875,675,697.54	100.0%	-4.8%

Table 3: Non-life insurance (€)

	January - April 2025	Share	Versus 2024
1. Accidents	19,720,340.40	1.9%	+22.6%
2. Sickness	185,896,813.66	18.1%	+9.0%
3. Land vehicles	117,481,895.17	11.4%	+8.3%
5. Aircraft	190.30	0.001%	-18.7%
6. Ships (sea, lake, river)	4,673,797.15	0.5%	-2.9%
7. Goods in transit	11,525,194.40	1.1%	-2.6%
8. Fire and natural forces	146,647,627.20	14.3%	+11.9%
9. Other damage to property	68,538,720.02	6.7%	-2.6%
10. Motor vehicle liability	271,465,572.70	26.4%	+1.8%
11. Aircraft civil liability	198,438.27	0.02%	+10.4%
12. Ship civil liability	3,012,042.15	0.3%	+16.8%
13. General civil liability	62,493,375.57	6.1%	+7.1%
14. Credits	21,471,242.08	2.1%	+6.8%
15. Suretyship	10,255,787.19	1.0%	+43.9%
16. Miscellaneous financial losses	31,515,802.28	3.1%	+17.5%
17. Legal expenses	11,675,200.22	1.1%	+3.5%
18. Assistance	60,193,201.52	5.9%	+10.1%
Total	1,026,765,240.28	100.0%	+6.9%

The following two graphs depict the premium production evolution per month, for the period January 2024 – April 2025, separately for Life and Non-Life Insurance. The average premium production per month for the last three years (2022 - 2024) is shown with a third dashed line.

Figure 1: Life Insurance: Premium 2024-2025 per month (€)

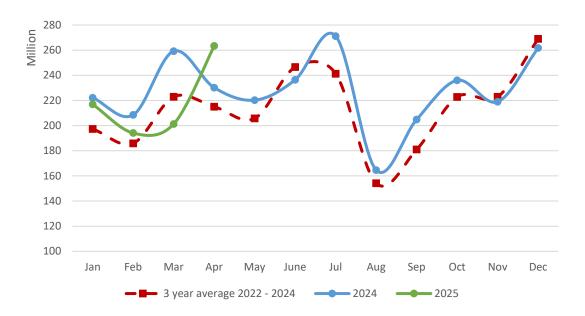
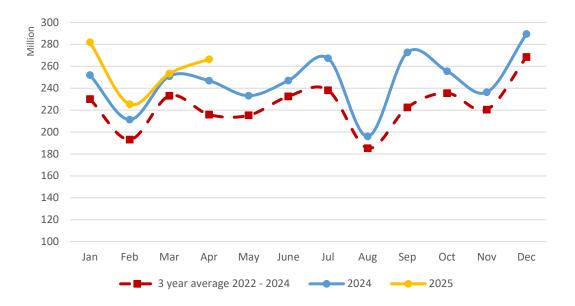


Figure 2: Non-Life Insurance: Premium 2024-2025 per month (€)



Insurance Premium Production: April 2025

The following tables record in detail the premium production results of the survey per insurance branch (Life and Non-Life) of April 2025 as well as their percentage change compared to the corresponding ones of April 2024:

Table 4: Life Insurance (€)

	April 2025	Versus April 2024
I. Life Insurance	108,787,233.30	+3.1%
III. Life Insurance linked to investments	127,266,455.46	+40.9%
VI. Capitalization	0.00	
VII. Management of group pension funds	27,297,283.23	-20.6%
Total	263,350,971.99	+14.4%

Table 5: Non-Life Insurance (€)

	April 2025	Versus April 2024
1. Accidents	4,889,036.86	+18.8%
2. Sickness	56,220,899.23	+33.0%
3. Land vehicles	29,800,180.01	+4.6%
5. Aircraft	25.98	-62.8%
6. Ships (sea, lake, river)	1,575,321.42	-8.7%
7. Goods in transit	3,085,480.48	-8.9%
8. Fire and natural forces	31,893,919.27	+2.7%
9. Other damage to property	15,520,532.44	-7.0%
10. Motor vehicle liability	75,022,282.72	+4.2%
11. Aircraft civil liability	28,599.08	-80.6%
12. Ship civil liability	812,967.91	+6.8%
13. General civil liability	12,444,526.08	-10.5%
14. Credits	6,043,966.79	+3.6%
15. Suretyship	3,987,511.20	+75.5%
16. Miscellaneous financial losses	6,407,123.38	-2.9%
17. Legal expenses	3,056,671.08	+1.2%
18. Assistance	15,539,514.59	+7.4%
Total	266,328,558.52	+7.9%

Monthly and annual average rate of change (%): April 2025

Total premium production for April 2025 shows an increase of 16.5% compared to the corresponding production for March 2025. It is broken down into a 30.8% increase for Life insurance and a 5.1% increase for Non-life insurance.

On a 12-month basis, production for the 12 months period of May 2024 - April 2025, compared to the corresponding production for the 12 months period of May 2023 - March 2024, recorded an increase of 4.7%. It breaks down to an increase of 1.0% for Life insurance and an increase of 8.2% for Non-life insurance.

The following graphs present the evolution of the average annual rate of change of insurance premium production per rolling twelve-month period, for the period from January 2023 – April 2025, separately for Total production, for Life and Non-life insurance.

The linear trend of the annual average rate of change on a rolling twelve-month basis is also displayed separately for each month.

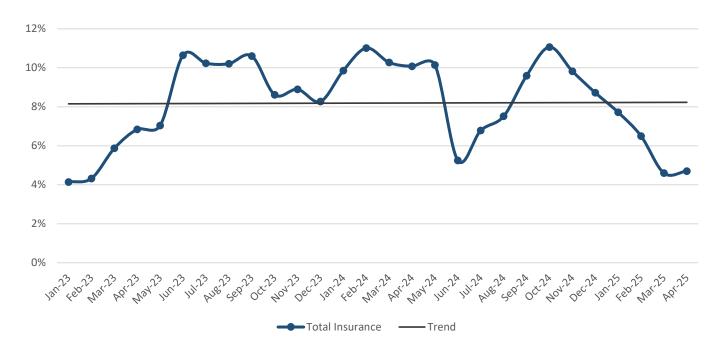


Figure 3: Total Insurance production: 12-month moving average annual change (%)

Figure 4: Life Insurance production: 12-month moving average annual change (%)

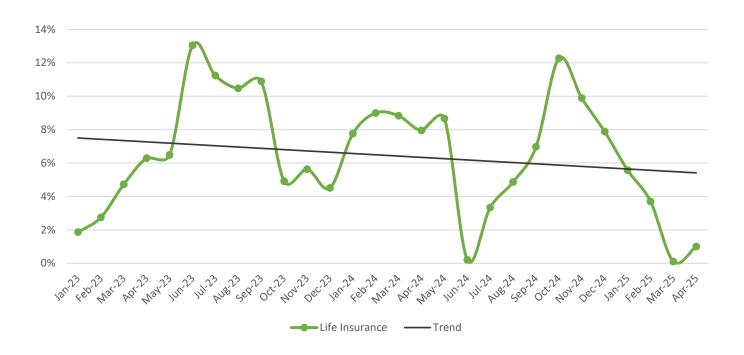
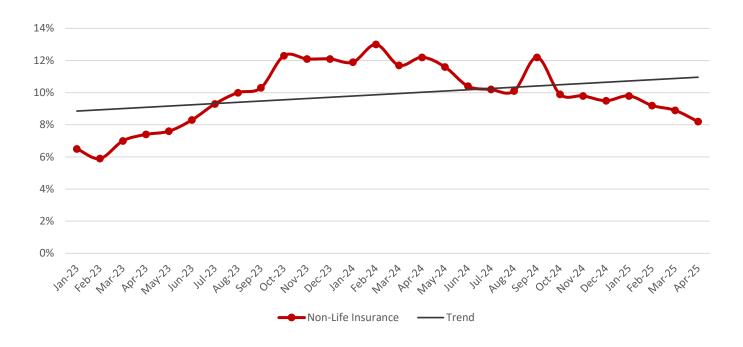


Figure 5: Non-Life Insurance production: 12-month moving average annual change (%)



Appendix: April 2025 (monthly and annual average rate of change)

The following tables record in detail: the rate of change of premium for April 2025 compared to the previous month (March 2025) as well as the average annual rate of change of insurance premium production per rolling twelve-month period.

Table 6: Life Insurance

	April 2025 / March 2025	Annual rate of change Moving average
I. Life Insurance	+17.3%	+2.0%
III. Life Insurance linked to investments	+54.5%	+8.4%
VI. Capitalization		
VII. Management of group pension funds	+4.4%	-22.4%
Total	+30.8%	+1.0%

Table 7: Non-Life Insurance

	April 2025 / March 2025	Annual rate of change Moving average
1. Accidents	+0.3%	+19.3%
2. Sickness	+32.3%	+8.9%
3. Land vehicles	+5.4%	+11.9%
5. Aircraft		-99.8%
6. Ships (sea, lake, river)	+24.4%	-2.2%
7. Goods in transit	+8.3%	+2.0%
8. Fire and natural forces	-12.4%	+11.6%
9. Other damage to property	-11.1%	+10.2%
10. Motor vehicle liability	+12.7%	+3.6%
11. Aircraft civil liability	+3,713.2%	+42.6%
12. Ship civil liability	+9.8%	+4.5%
13. General civil liability	-32.7%	+11.2%
14. Credits	+23.7%	+3.6%
15. Suretyship	+49.7%	+8.5%
16. Miscellaneous financial losses	-27.2%	+7.5%
17. Legal expenses	+6.3%	+3.7%
18. Assistance	+5.7%	+14.4%
Total	+5.1%	+8.2%

Total (Life & Non-Life)	+16.5%	+4.7%
-------------------------	--------	-------